

Gilead Sciences

Advancing Therapeutics. Improving Lives.



Company Overview

Gilead Sciences, Inc. is a research-based biopharmaceutical company that discovers, develops and commercializes innovative medicines in areas of unmet medical need. With each new discovery and investigational drug candidate, we seek to improve the care of patients living with life-threatening diseases around the world. Gilead's primary areas of focus include HIV/AIDS, liver diseases, serious respiratory and cardiovascular conditions, cancer and inflammation.

Our portfolio of 15 marketed products includes a number of category firsts, including the only complete treatment regimens for HIV infection available in a once-daily single pill. Gilead's portfolio also includes Truvada® (emtricitabine / tenofovir disoproxil fumarate), the first drug approved for HIV prevention in uninfected adults at high risk, a strategy known as pre-exposure prophylaxis (PrEP).



Stribild®, Gilead's newest once-daily single tablet HIV regimen.

25 Years of Growth

Gilead was founded in 1987 in Foster City, California. In 25 years, Gilead has become a leading biopharmaceutical company with a rapidly expanding product portfolio, a growing pipeline of investigational drugs and approximately 5,000 employees in offices across four continents. Millions of people around the world are living healthier, more fulfilling lives because of innovative therapies developed by Gilead.

Today, our research and development effort is the largest it has ever been, with more than 130 clinical studies evaluating compounds with the potential to become the next generation of innovative therapies for HIV/AIDS, liver diseases, serious respiratory and cardiovascular conditions, cancer and inflammation.

In 2012, Gilead's annual revenues were \$9.7 billion and the company was ranked #2 in *Fortune* magazine's list of fastest-growing corporations by 10-year profits. Also in 2012, the *Harvard Business Review* ranked Gilead's chief executive officer, John C. Martin, #5 on its list of the 100 best-performing CEOs in the world, as well as the top-ranked health care CEO.

Key Moments in Our History

- 1987** Gilead founded
- 1990** AmBisome® approved (in Europe)
- 1991** Nucleotides in-licensed from IOCB Rega
- 1996** Vistide® approved
- 1999** NeXstar acquired (establishment of European operations); Tamiflu® approved
- 2001** Viread® approved
- 2002** Hepsera® approved
- 2003** Triangle Pharmaceuticals acquired; Emtriva® approved
- 2004** Truvada® approved; Macugen® approved
- 2006** Atripla® approved; Ranexa® approved; Corus, Raylo, Myogen acquired
- 2007** Letairis® approved; Cork, Ireland, manufacturing facility acquired from Nycomed
- 2008** Viread for hepatitis B approved; Lexiscan® approved
- 2009** CV Therapeutics acquired
- 2010** Cayston® approved; CGI Pharmaceuticals acquired
- 2011** Arresto BioSciences and Calistoga Pharmaceuticals acquired; Complera® approved
- 2012** Pharmasset acquired; Truvada for PrEP approved; Stribild® approved
- 2013** YM BioSciences acquired

Marketed Products

Following is a summary of Gilead's product portfolio. See Gilead.com for full prescribing information, including **BOXED WARNINGS and Important Safety Information.**

HIV/AIDS



Atripla (efavirenz 600 mg/emtricitabine 200 mg/tenofovir disoproxil fumarate 300 mg) is a once-daily complete single tablet regimen for the treatment of HIV infection in patients 12 years of age and older. Atripla combines three medicines in a single pill: Viread (tenofovir disoproxil fumarate), Emtriva (emtricitabine) and Sustiva® (efavirenz), manufactured by Bristol-Myers Squibb Company. (First U.S. approval, 2006; EU approval, 2007.)



Complera (emtricitabine 200 mg/rilpivirine 25 mg/tenofovir disoproxil fumarate 300 mg) is a once-daily complete single tablet regimen for the treatment of HIV infection in treatment-naïve adults. Complera combines three medicines in a single pill: Viread (tenofovir disoproxil fumarate), Emtriva (emtricitabine) and Edurant® (rilpivirine), manufactured by Janssen R&D Ireland. (U.S. and EU approval, 2011; marketed as Eviplera® in Europe.)



Emtriva (emtricitabine 200 mg) is a once-daily oral nucleoside reverse transcriptase inhibitor (NRTI) used in combination with other antiretroviral agents for the treatment of HIV infection. An oral solution (10 mg/mL) is available for use in pediatric patients. (U.S. and EU approval, 2003.)



Stribild (elvitegravir 150 mg/cobicistat 150 mg/emtricitabine 200 mg/tenofovir disoproxil fumarate 300 mg) is a once-daily complete single tablet regimen for the treatment of HIV infection in adults who are antiretroviral treatment-naïve. Stribild combines four medicines in a single pill: elvitegravir, cobicistat, Emtriva (emtricitabine) and Viread (tenofovir disoproxil fumarate). (U.S. approval, 2012; EU approval, 2013.)



Truvada (emtricitabine 200 mg/tenofovir disoproxil fumarate 300 mg) is a fixed-dose once-daily combination pill containing Emtriva and Viread. It is used in combination with other antiretroviral agents for the treatment of HIV infection in adults and pediatric patients 12 years of age and older. (U.S. approval, 2004; EU approval, 2005.) Once-daily Truvada is also approved, in combination with safer sex practices, to reduce the risk of sexually acquired HIV infection in adults at high risk. (U.S. approval, 2012.)



Viread (tenofovir disoproxil fumarate 300 mg) is a once-daily oral nucleotide reverse transcriptase inhibitor (NtRTI) used in combination with other antiretroviral agents for the treatment of HIV infection in patients 2 years of age and older. (First U.S. approval, 2001; first EU approval, 2002.) Viread is also approved as a treatment for chronic hepatitis B virus (HBV) infection in adults and pediatric patients 12 years of age and older. (U.S. and EU approval, 2008.)

Liver Disease



Hepsera (adefovir dipivoxil 10 mg) is a once-daily oral NtRTI for the treatment of chronic HBV infection in patients 12 years of age and older. (U.S. approval, 2002; EU approval, 2003.)



Viread (tenofovir disoproxil fumarate 300 mg) is a once-daily oral NtRTI for the treatment of chronic HBV infection in adults and pediatric patients 12 years of age and older. (U.S. and EU approval, 2008.) As previously noted, Viread is also approved for the treatment of HIV infection in patients 2 years of age and older.

Cardiovascular



Letairis (ambrisentan 5 mg and 10 mg) is a once-daily treatment to improve exercise ability and delay clinical worsening in pulmonary arterial hypertension (PAH, WHO Group 1) patients with predominantly WHO Functional Class II-III symptoms. (U.S. approval, 2007; EU approval, 2008, as Volibris®. GlaxoSmithKline PLC holds rights to commercialize the product outside of the United States.)



Lexiscan (regadenoson injection 0.4 mg) is the first A_{2A} adenosine receptor agonist approved for use as a pharmacologic stress agent in radionuclide myocardial perfusion imaging studies. The product has been designed to target the A_{2A} adenosine receptor, which is the adenosine receptor subtype responsible for coronary vasodilation. (U.S. approval, 2008; EU approval, 2010, as Rapiscan®. Astellas Pharma US, Inc. commercializes the product in the United States. Rapidscan Pharma Solutions, Inc. commercializes the product in Europe.)



Ranexa (ranolazine 500 mg and 1000 mg) is an extended-release tablet for the treatment of chronic angina. Ranexa may be used with beta blockers, nitrates, calcium channel blockers, anti-platelet therapy, lipid-lowering therapy, ACE inhibitors and angiotensin receptor blockers. (U.S. approval, 2006; U.S. indication updated to include first-line treatment for chronic angina, 2008; EU approval, 2008.)

Respiratory



Cayston (aztreonam for inhalation solution 75 mg/vial) is an inhaled antibiotic indicated to improve respiratory symptoms in cystic fibrosis (CF) patients 7 years of age and older with infection. Cayston is administered with the Altera® Nebulizer System, a portable, drug-specific delivery device using the eFlow® Technology Platform, developed by PARI Pharma GmbH. (EU approval, 2009; U.S. approval, 2010.)



Tamiflu (oseltamivir phosphate 75 mg) is the first neuraminidase inhibitor tablet for the treatment and prevention of influenza A and B. Developed by Gilead, Tamiflu is commercialized globally by F. Hoffmann-La Roche Ltd. (U.S. approval for influenza treatment, 1999; U.S. indication expanded to include influenza prevention, 2000; EU approval, 2002.)

Other



AmBisome (amphotericin B liposome for injection 50 mg/vial) is a treatment for life-threatening, systemic fungal infections in adults. (EU approval, 1990; U.S. approval, 1997. Astellas Pharma US, Inc. commercializes the product in the United States and Canada.)



Macugen (pegaptanib sodium injection 0.3 mg) is an injection for the treatment of neovascular age-related macular degeneration (also known as “wet” AMD), an eye disease that destroys central vision in elderly patients. (U.S. approval, 2004; EU approval, 2006. Macugen is marketed in the United States by Eyetech Inc., and by Pfizer Inc. outside the United States.)

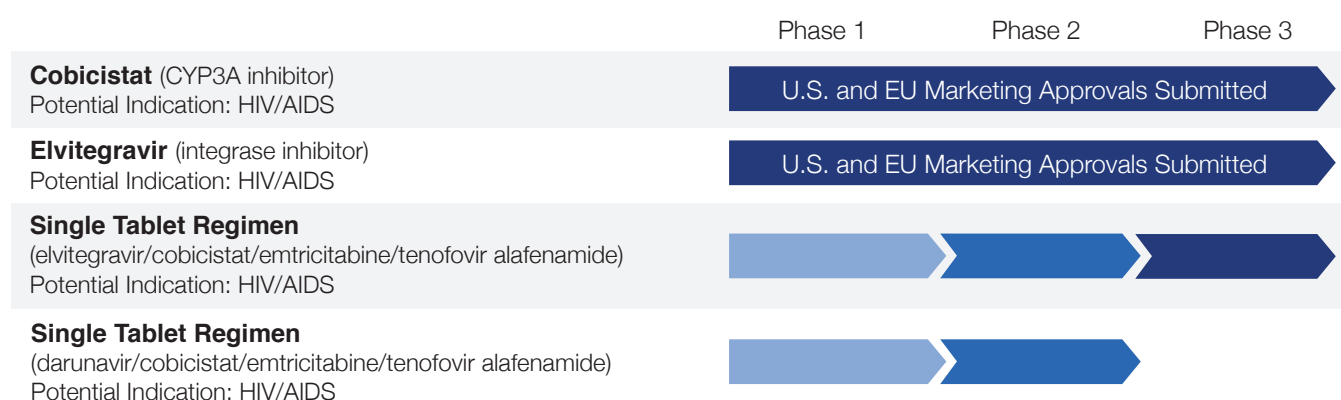


Vistide (cidofovir injection) is an antiviral injection for the treatment of cytomegalovirus retinitis in adult patients with AIDS. (U.S. approval, 1996; EU approval, 1997.)

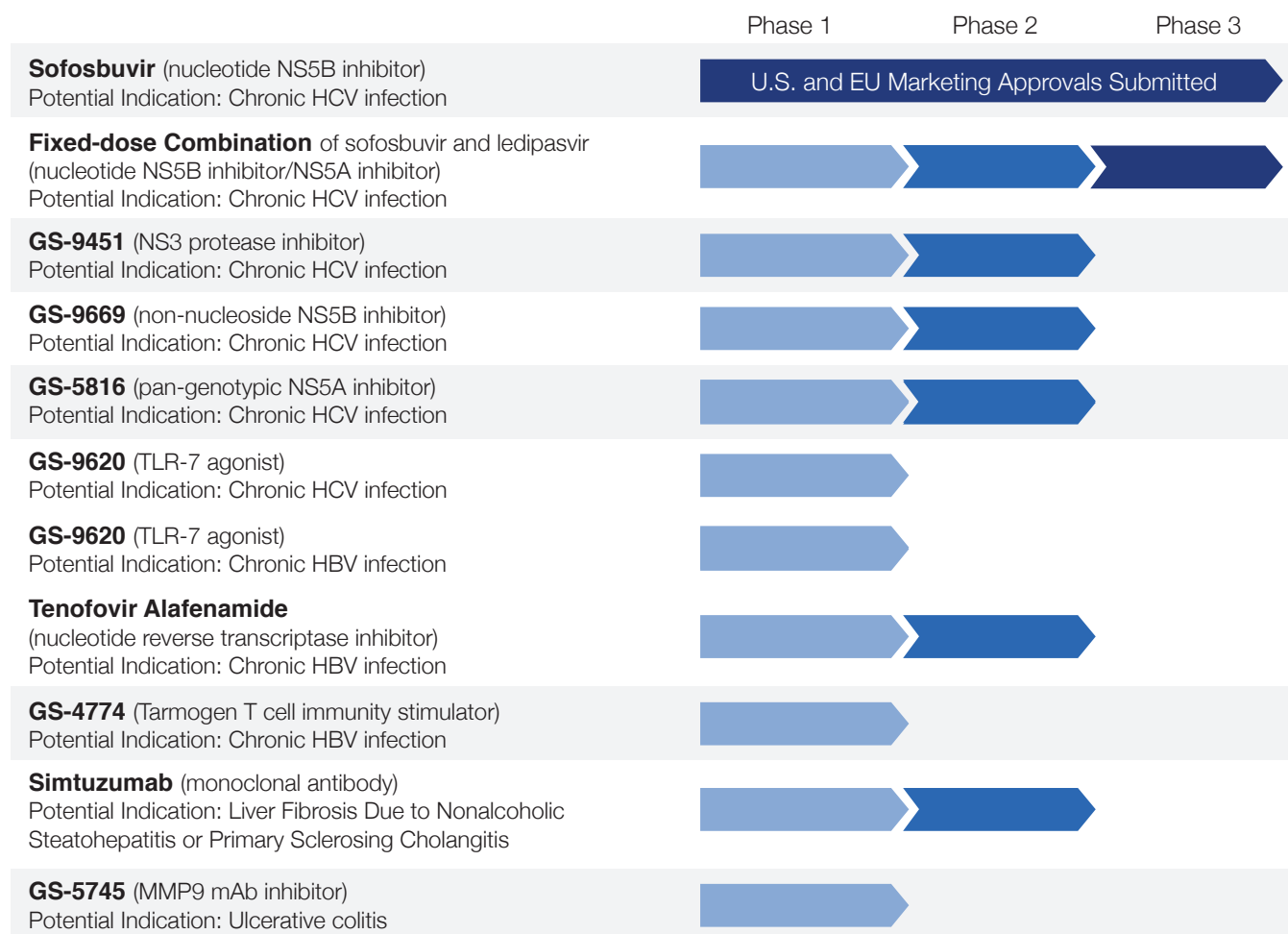
Research

Gilead's research and development program identifies and evaluates compounds that show potential to advance the treatment of life-threatening diseases in areas of unmet medical need.

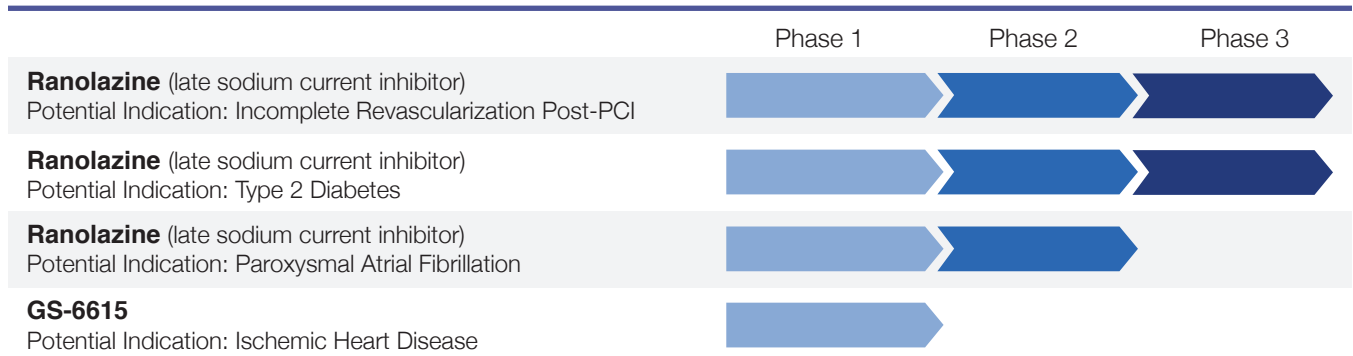
HIV/AIDS



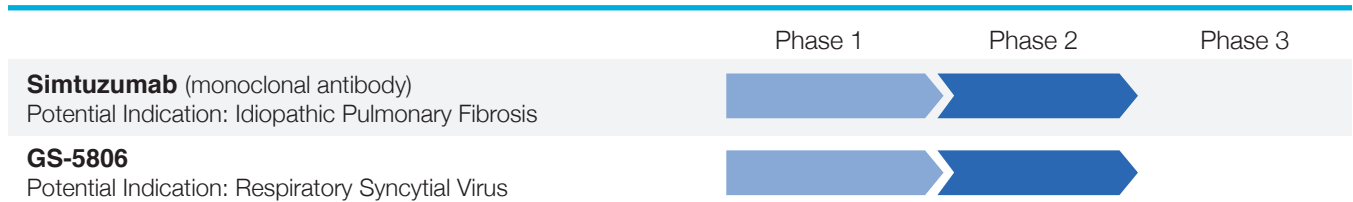
Liver Diseases



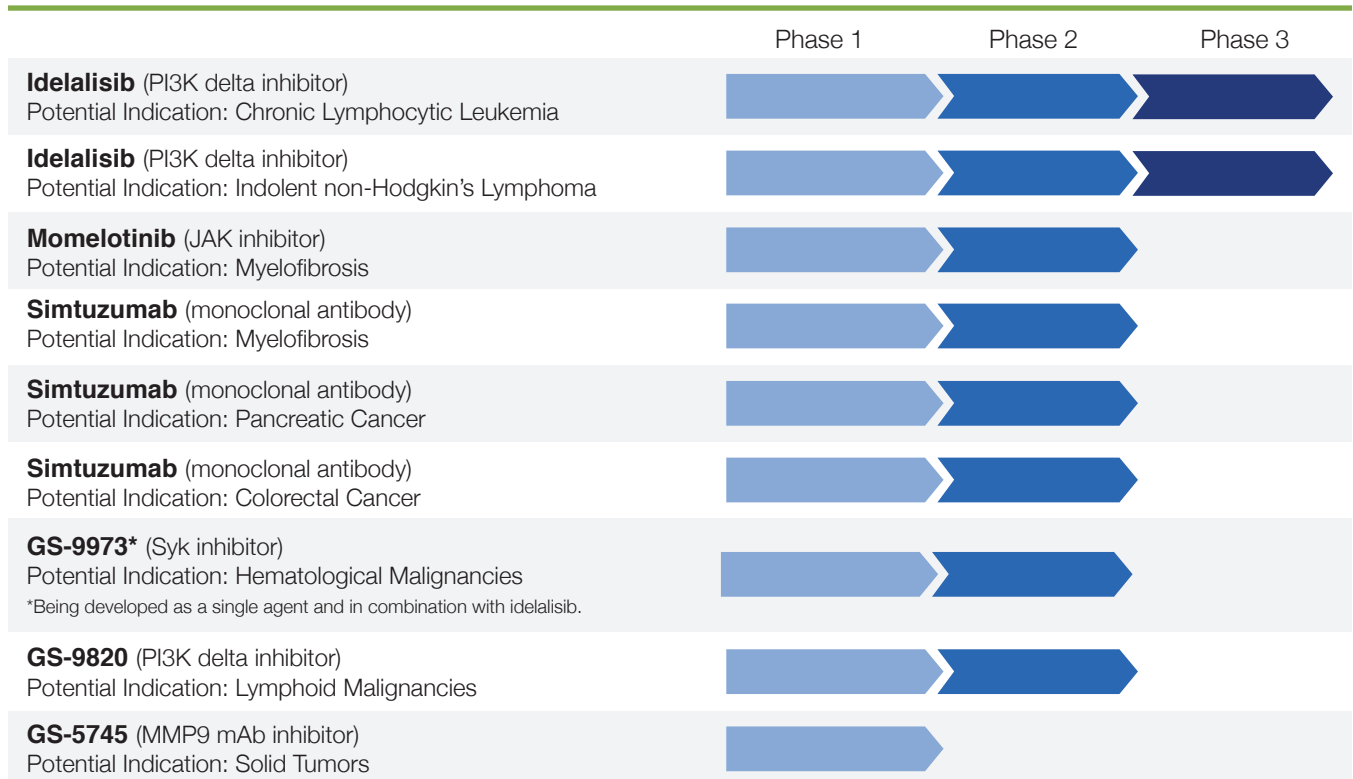
Cardiovascular



Respiratory



Oncology/Inflammation

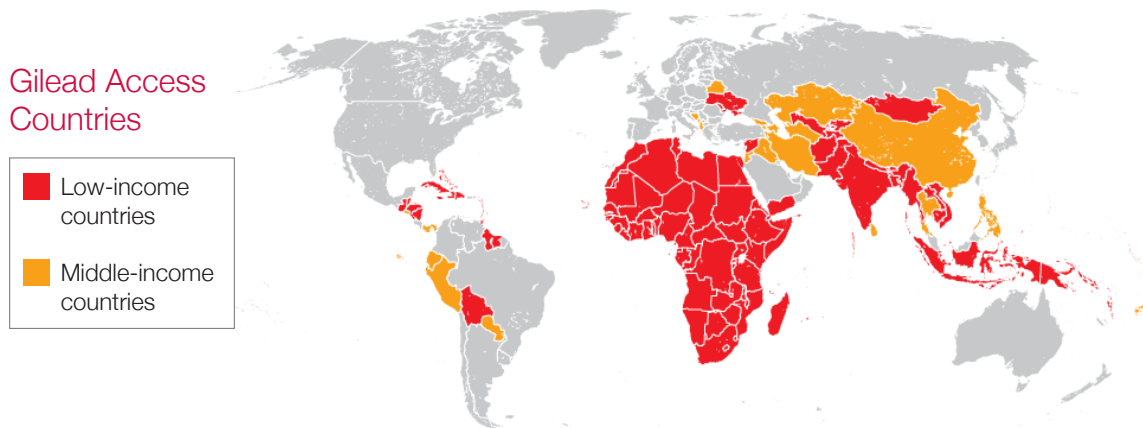


Responsibility

As Gilead grows as a company, we strive to play our part in expanding global access to our medications and to provide support to the communities in which we operate. To this end, we undertake the following initiatives:

Global Access Programs

Gilead recognizes the urgent need for access to our medications worldwide, particularly in developing world countries where the AIDS epidemic and other health challenges are devastating communities. We operate access programs to provide our HIV medications at substantially reduced prices in more than 130 low- and middle-income countries. We also coordinate and support educational activities for medical and clinical workers to ensure proper use of our medicines. As a result, approximately 3.9 million patients in the developing world now receive Gilead's therapies for HIV/AIDS.



Partnerships with Generic Manufacturers and Medicines Patent Pool

Gilead has signed non-exclusive licenses with multiple generic manufacturers, granting them rights to produce high-quality, low-cost generic versions of certain Gilead medicines for HIV/AIDS and chronic hepatitis B. Partners have also been granted rights to produce generic versions of new Gilead HIV therapies once they receive U.S. regulatory approval. Gilead was the first pharmaceutical company to sign an agreement with the Medicines Patent Pool, which is working to increase global access to high-quality, low-cost antiretroviral therapy through the sharing of patents. The Patent Pool has been granted similar licensing terms for Gilead HIV medicines as our generic manufacturing partners.

Fighting Visceral Leishmaniasis in the Developing World

We work closely with the World Health Organization (WHO) and non-governmental organizations to provide AmBisome at a preferential price for the treatment of visceral leishmaniasis (VL) in resource-limited settings. VL is the second-largest parasitic killer in the world after malaria, responsible for approximately 40,000 deaths each year. In December 2011, Gilead signed a partnership agreement with WHO to donate 445,000 vials of AmBisome over five years. This donation will be used to treat more than 50,000 patients in resource-limited countries.

Patient Access in the United States

Gilead supports a number of programs for eligible patients in the United States who do not have insurance, are underinsured or who otherwise need financial assistance. These programs include U.S. Advancing Access®, Atripla Patient Access Program, Truvada for PrEP Medication Assistance Program, Gilead™ Solutions, Cayston Access Program and Ranexa Connect™.

Screening, Diagnosis and Linkages to Care

Gilead is actively involved in several community partnerships at the grassroots level that focus on expanding HIV screening programs, encouraging patients to take an active role in their treatment and linking them to prompt, appropriate medical care. In 2010, Gilead launched the HIV FOCUS program (HIV on the Frontlines Of Communities in the United States), which partners with healthcare providers, government agencies and community organizations across the United States to implement routine HIV screening and linkages to care. Gilead is also helping to strengthen community-level public health efforts to expand screening programs for hepatitis B. In the United States, this work focuses on Asian American communities, where hepatitis B hits the hardest and where significant stigma and misconceptions about the disease persist.

The Gilead Foundation

Established in 2005, the Gilead Foundation supports domestic and international programs, many of which are focused on building local capacity and improving health infrastructure in the developing world. Our giving focuses on expanding access to HIV and hepatitis education, outreach, prevention and health services.

Strength Through Partnership

Collaborations with partners in science, academia, business and local communities are central to our work. Partnerships enhance our ability to develop innovative medicines and deliver them to people as efficiently as possible.

Leadership

The following individuals comprise Gilead's Senior Leadership Team. See Gilead.com for biographies and a listing of members of the company's Board of Directors.

- **John C. Martin, PhD**
Chairman and Chief Executive Officer
- **John F. Milligan, PhD**
President and Chief Operating Officer
- **Norbert W. Bischofberger, PhD**
Executive Vice President, Research and Development, and Chief Scientific Officer
- **Gregg H. Alton**
Executive Vice President,
Corporate and Medical Affairs
- **Kevin Young CBE**
Executive Vice President,
Commercial Operations
- **Robin L. Washington**
Senior Vice President and
Chief Financial Officer
- **Katie L. Watson**
Senior Vice President,
Human Resources

Growing Worldwide Footprint

We have approximately 5,000 employees around the world. Gilead's corporate headquarters are located in Foster City, California. We have additional operations in the following locations:

North America

- Foster City, CA (Headquarters)
- Fremont, CA
- Oceanside, CA
- San Dimas, CA
- Branford, CT
- Seattle, WA
- Alberta, Canada
- Ontario, Canada

Asia-Pacific

- Australia/New Zealand
- China
- Hong Kong
- Japan
- Korea

Europe

- Stockley Park, UK (International Headquarters)
- Austria
- Benelux (offices in Belgium and the Netherlands)
- Czech Republic
- Denmark
- Finland
- France
- Germany
- Greece
- Ireland
- Italy
- Norway
- Poland
- Portugal
- Russia
- Spain
- Sweden
- Switzerland
- Turkey
- Cambridge, UK

More Information

For more information about Gilead, its products or community involvement, please contact Gilead at +1 (650) 574-3000 or public_affairs@gilead.com.

Follow Gilead on Twitter (@GileadSciences).

Cobicistat, elvitegravir, elvitegravir/cobicistat/emtricitabine/tenofovir alafenamide, darunavir/cobicistat/emtricitabine/tenofovir alafenamide, idelalisib, ledipasvir, momelotinib, ranolazine for incomplete revascularization post-PCI, ranolazine for type 2 diabetes, ranolazine for PAF, simtuzumab, sofosbuvir, sofosbuvir/ledipasvir, tenofovir alafenamide, GS-4774, GS-5745, GS-5806, GS-5816, GS-6615, GS-9451, GS-9620, GS-9669, GS-9820, GS-9973 and GS-9973/idelalisib are investigational treatments and have not yet been determined safe or efficacious in humans.